



# 2026 Half Year Results Presentation

28 August 2026  
Lausanne

# CFT HY2026 Key Financial Metrics

Strong underlying performance despite significant FX headwinds in 1H26

Variations at constant rates

## Revenue\*

**CHF 646m** **+10.4%**

Productivity up 10.4%

H1 2025: CHF 632m

## EBITDA\*

**CHF 120m** **+13.8%**

Margin: 18.6%

H1 2025: CHF 115m, Margin 18.1%

## Operating profit\*

**CHF 108m** **+13.8%**

Margin: 16.8%

H1 2025: CHF 104m, Margin 16.4%

## Net profit – Group share

**CHF 79m** **+22.5%**

EPS: CHF 10.43, up 14.1% in current rate

H1 2025: CHF 70m, EPS: 9.14

## Shareholders' equity\*\*

**CHF 564m** **+13.3%**

RoE: 16.1% (half-year return)

H1 2025: CHF 510m, ROE:15.0 %

## Net cash position\*

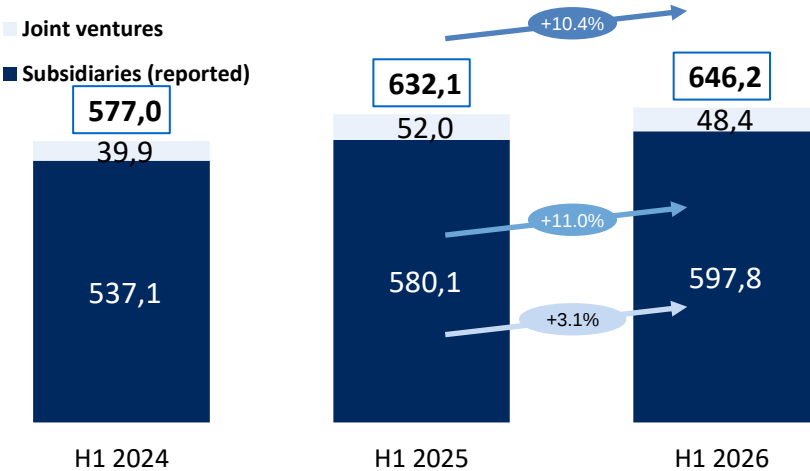
**CHF 266m** **+0.9%**

H1 2025: CHF 278m

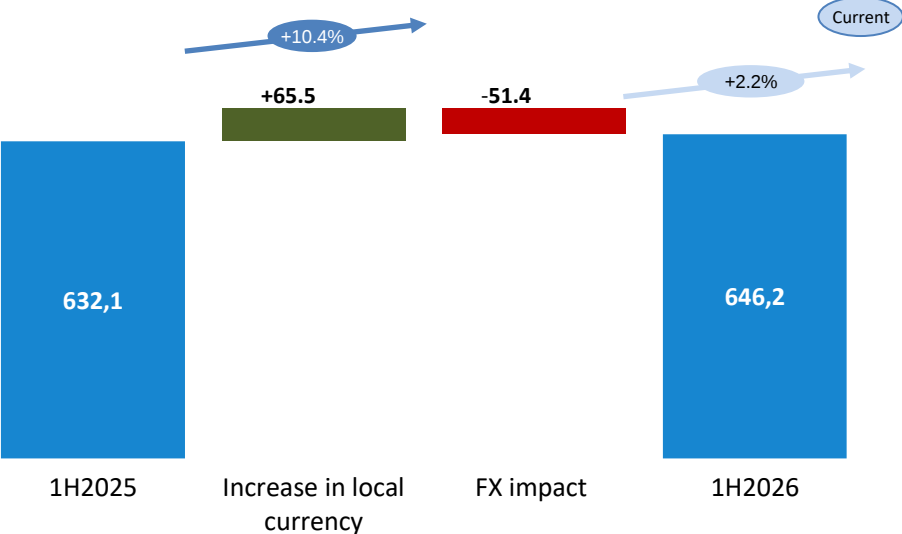
# Double-digit underlying revenue growth significantly diluted by FX headwinds

Growth across both IDB and Non-IDB (Gaitame.com) businesses

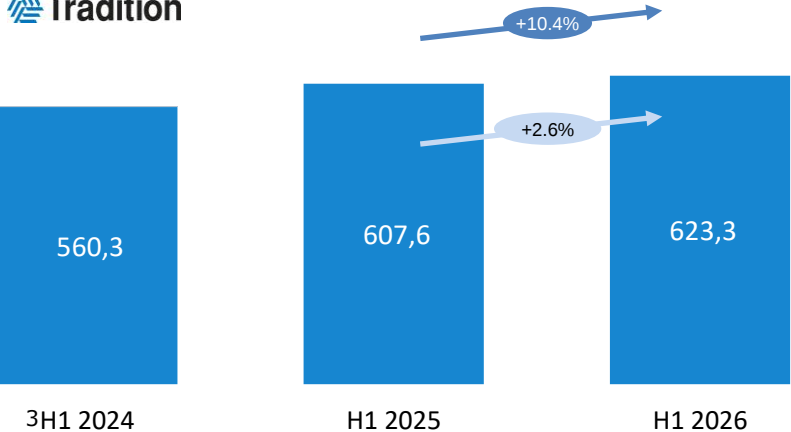
Reported Revenue / Revenue including share of JV (mCHF)



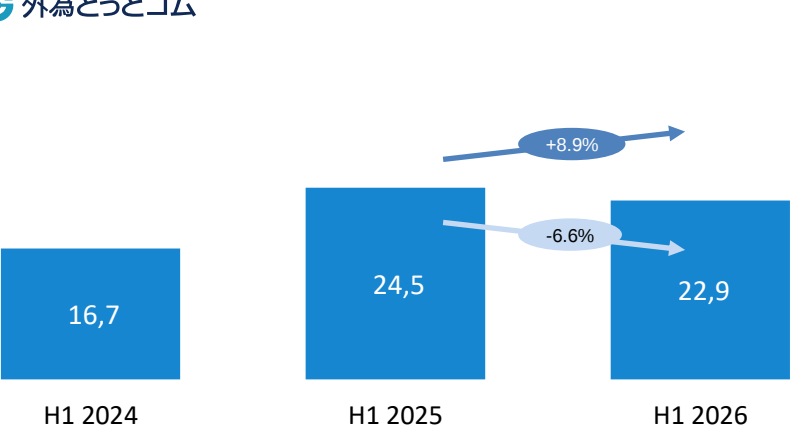
Revenue Growth in local currency (mCHF)



(Wholesale)



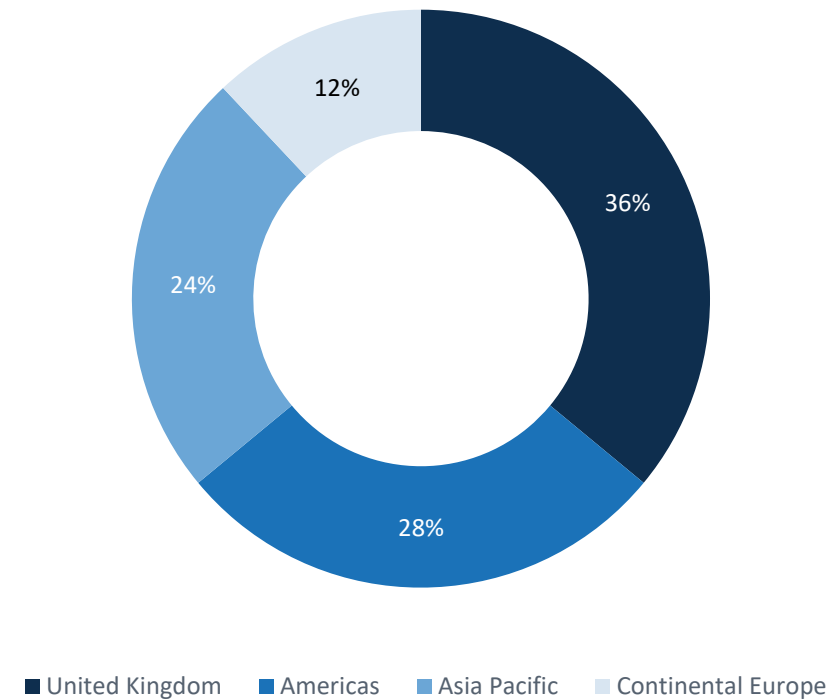
(Retail)



# Broad-based revenue growth across all regions, led by EMEA

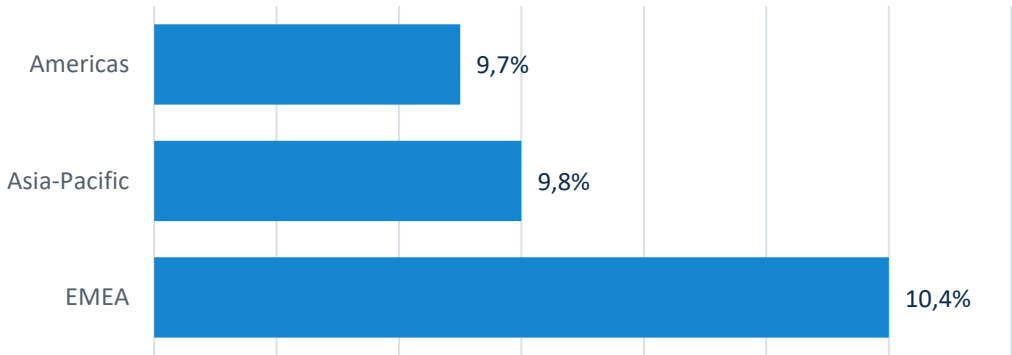
Positive revenue momentum sustained across all geographies, reflecting the Group’s diversified business model

Revenue including share of JVs by region, H1 2026 (%)

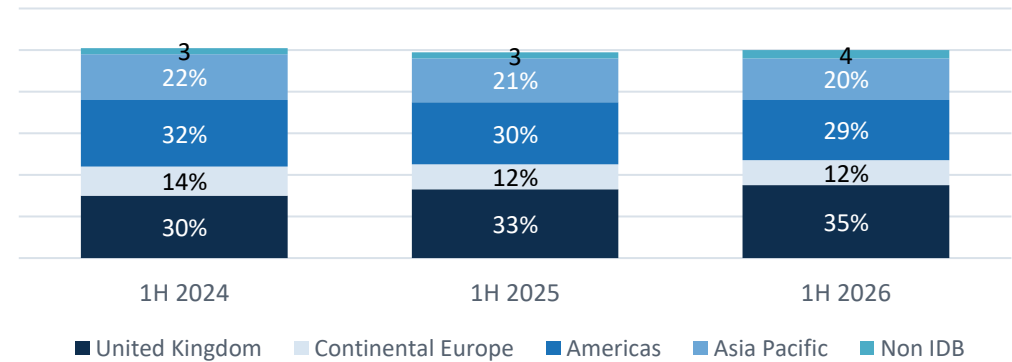


United Kingdom includes offices in EMEA managed through our London offices.

Growth contribution by region, H1 2026 (constant rates)



Region mix, trend of revenue (%)



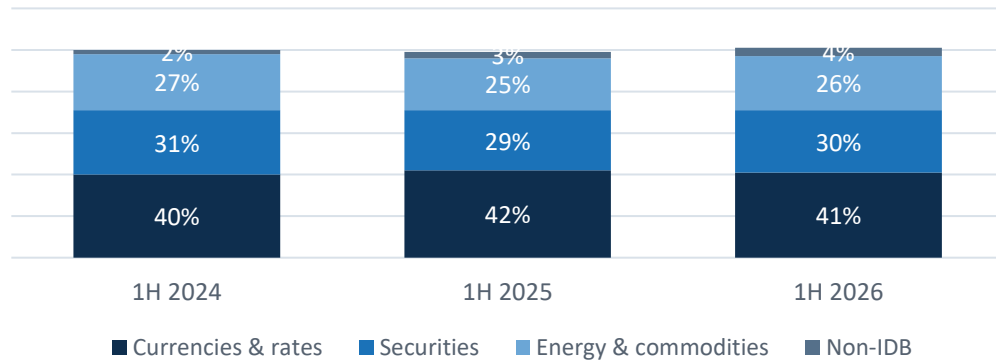
# Diversified product portfolio across asset classes, with growth led by Securities and Derivatives

Data business performed strongly with revenue growth firmly in double digits

Wholesale revenue incl. share of JVs by product, H1 2025 growth (constant rates)



Product mix, trend of revenue (%)



## Product portfolio

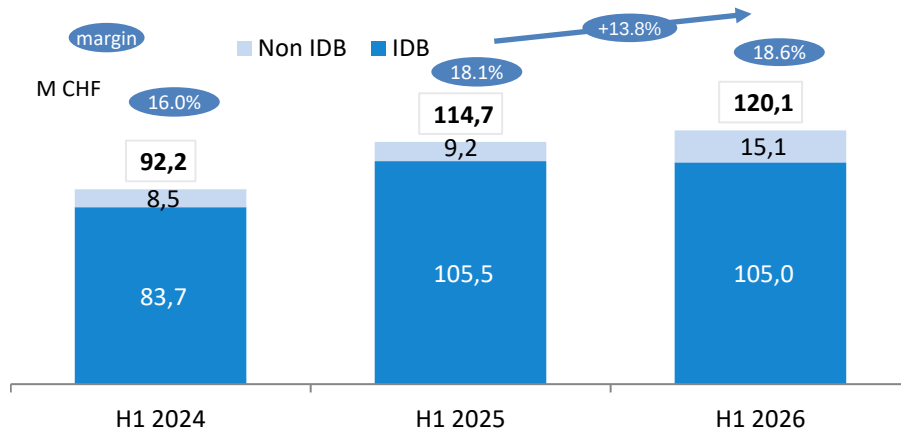
- 1 Currencies and rates**  
Interest rate derivatives, money markets, FX forwards and options, futures
- 2 Securities and derivatives**  
Government and corporate bonds, credit derivatives, repos, equity derivatives and cash equities
- 3 Energy and commodities**  
Oil, gas, power, metals, environmental products and C&I energy advisory
- 4 Retail FX (non-IDB)**  
Gaitame.com, Electronic forex brokerage equity-accounted at 50%,

# EBITDA up 13.8% to CHF 120.1m, including share of joint ventures, with margin increasing to 18.6%

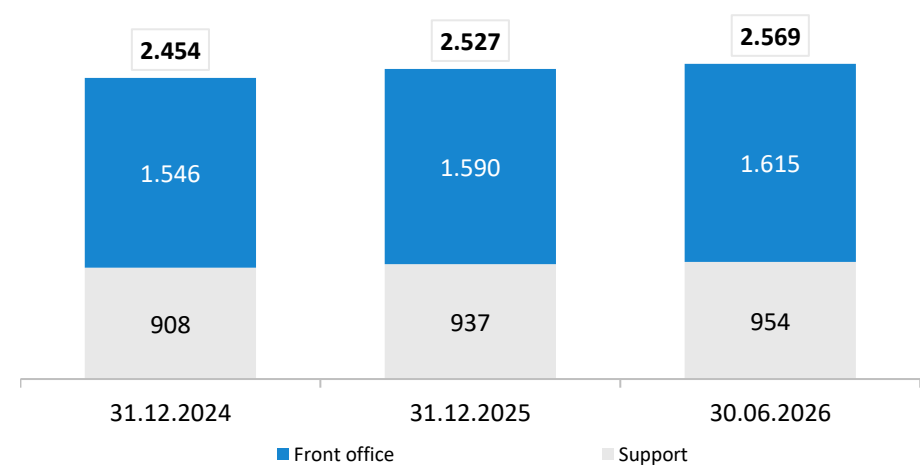
Average annualized productivity per individual up 10.5% to CHF 997,000

(Variation at constant rates)

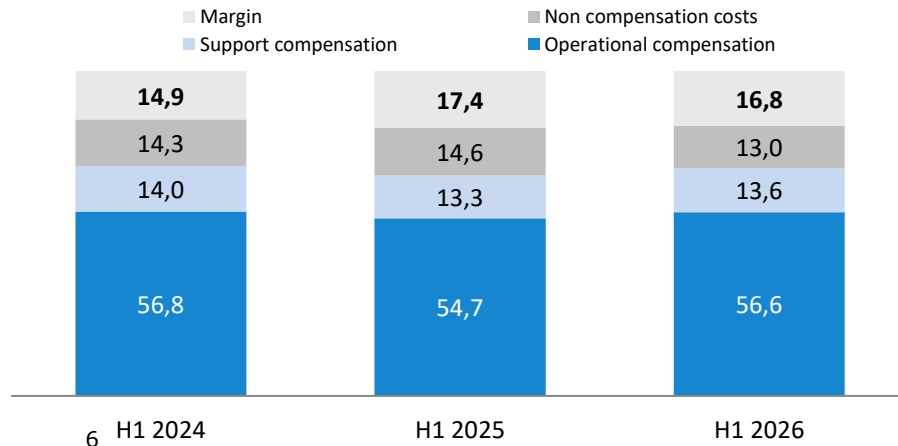
EBITDA including share of JVs (CHF m) and margin (%)



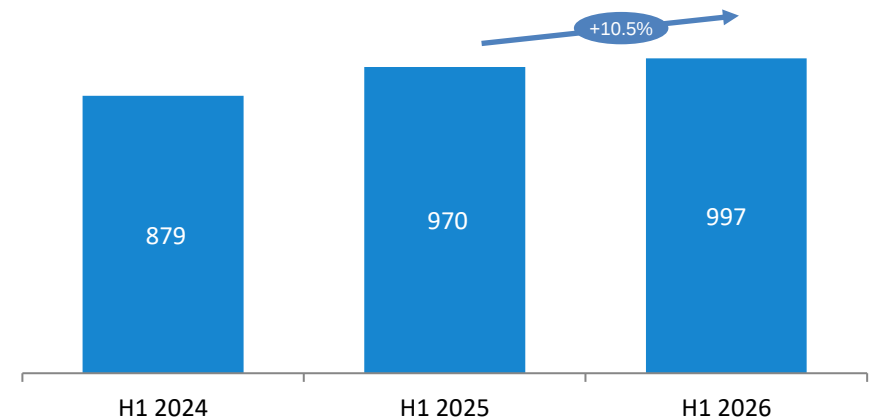
IDB headcount (period end)



Cost ratios as a share of IDB revenue (% of revenue)



IDB annualized broker productivity (CHF 000 per individual)

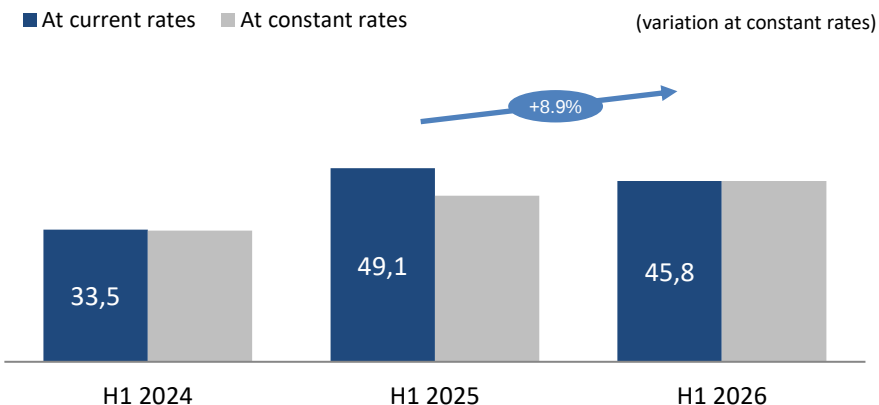


# Gaitame.com: EBITDA up 95.5% to CHF 30.3m (100% basis), margin reaching 66.1% with revenue growth of 8.9% at constant exchange rates; client deposits of approximately \$1bn

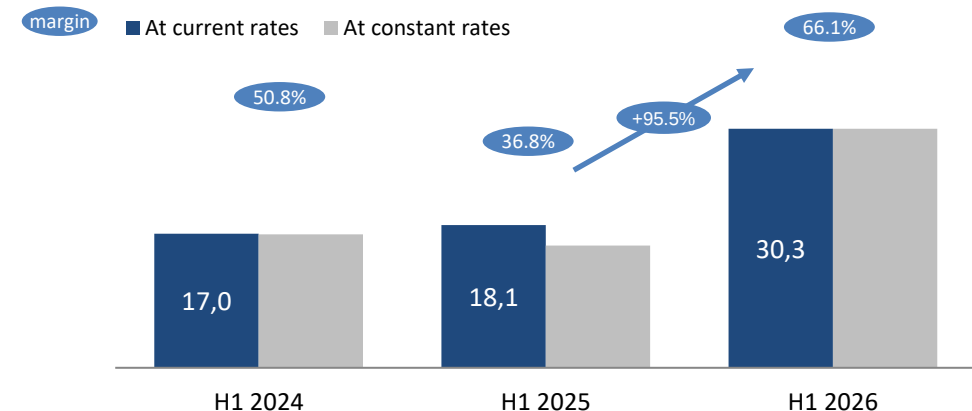
Successful integration of Money Partners Group by Gaitame.com; strong momentum of its business



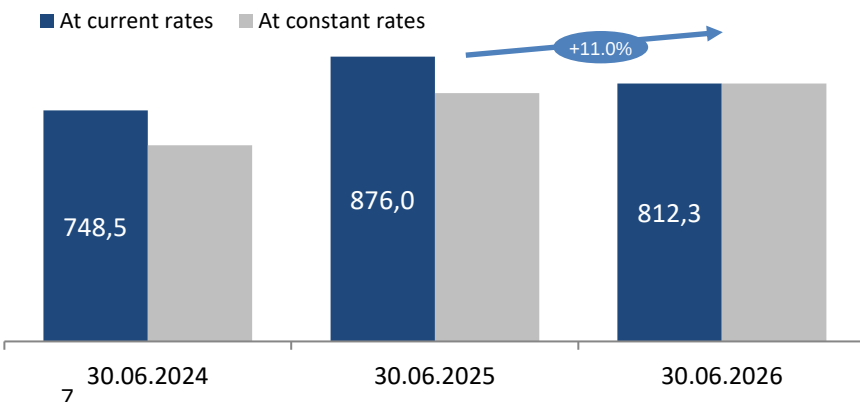
Revenue (CHF m, 100% basis)



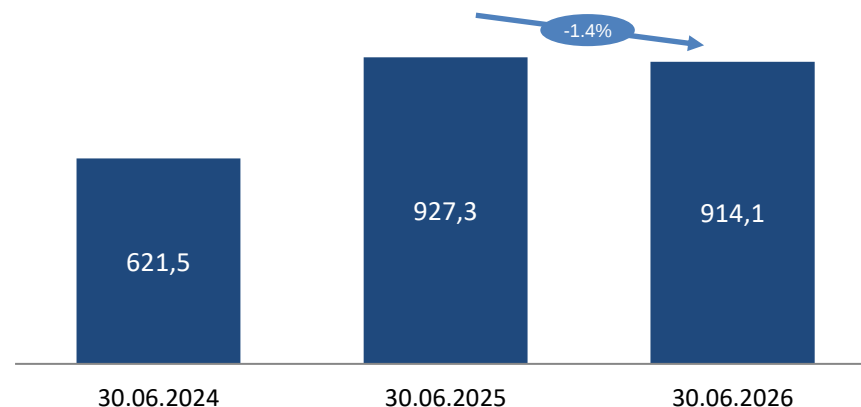
EBITDA (CHF m, 100% basis)



Client deposits (CHF m, 100% basis)



Number of client (In thousands, 100% basis)



# Strong net profit growth of 22.5% at constant exchange rates, with EPS benefiting from both higher earnings and a lower share count

Improved net financial result and lower effective tax rate of 23.4% further supported earnings growth

| CHF m (except where stated otherwise)   | H1 2025       | H1 2026       | Var.<br>current | Var.<br>constant |
|-----------------------------------------|---------------|---------------|-----------------|------------------|
| <b>Operating profit</b>                 | <b>88.2</b>   | <b>88.0</b>   | <b>-0.2%</b>    | <b>7.4%</b>      |
| Net financial result                    | -4.4          | <b>-1.1</b>   | -75.0%          | -75.7%           |
| Share of profit of associates and JVs   | 12.1          | <b>16.1</b>   | 33.4%           | 51.0%            |
| <b>Profit before tax</b>                | <b>95.9</b>   | <b>103.0</b>  | <b>7.4%</b>     | <b>16.7%</b>     |
| Income tax                              | -21.9         | <b>-20.4</b>  | -7.0%           | 0.1%             |
| <b>Effective tax rate</b>               | <b>-26.1%</b> | <b>-23.4%</b> | -2.7 pts        |                  |
| Non-controlling interests               | -3.8          | <b>-3.6</b>   | -5.0%           | 4.7%             |
| <b>Net profit – Group share</b>         | <b>70.2</b>   | <b>79.1</b>   | <b>12.6%</b>    | <b>22.5%</b>     |
| Basic EPS (CHF)                         | 9.14          | <b>10.43</b>  | <b>14.1%</b>    | 24.2%            |
| Diluted EPS (CHF)                       | 8.80          | <b>9.95</b>   | <b>13.1%</b>    | 23.0%            |
| Weighted average shares outstanding (m) | 7.66          | <b>7.52</b>   |                 |                  |

## Net financial result

- H1 2026: net FX losses of CHF 0.4m improving from CHF 4.9m in 1H 2025
- Lower net interest income of CHF 0.6m from lower interest yield environment and in spite of reduced interest expenses with the July 2025 repayment of the CHF 130m bond
- Increase in interest expense on lease liabilities

## Effective tax rate

- 1H2026 effective rate of 23.4% against a normative rate of 21.1%
- Principal reconciling item is non-deductible expenses (3% in 1H2026)
- Geographic mix of profits drives period-to-period movement

# Strong financial position, underpinned by a robust cash position and substantial tangible shareholders' equity

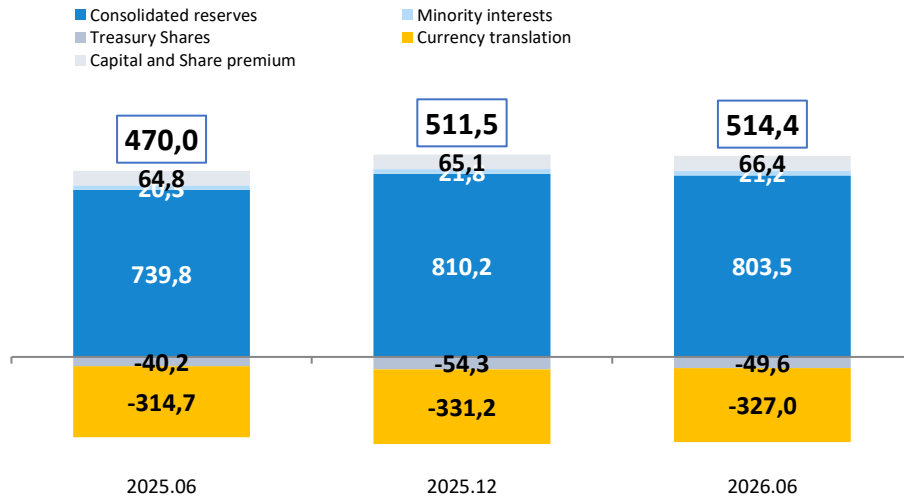
Balance sheet strength remains a clear differentiator versus peers

| CHF m                             | 30.06.2025     | 31.12.2025     | 30.06.2026     | CHF m                                      | 30.06.2025     | 31.12.2025     | 30.06.2026     |
|-----------------------------------|----------------|----------------|----------------|--------------------------------------------|----------------|----------------|----------------|
| Other non current assets          | 36.2           | 38.7           | 36.8           | Capital and share premium                  | 64.8           | 65.1           | 66.4           |
| Goodwill and intangible assets    | 46.7           | 49.0           | 51.1           | Treasury shares                            | -40.2          | -54.3          | -49.6          |
| Right-of-use assets               | 29.0           | 56.0           | 58.1           | Currency translation                       | -314.7         | -331.2         | -327.0         |
| Investments in associates and JVs | 124.8          | 131.5          | 130.6          | Consolidated reserves                      | 739.8          | 810.2          | 803.5          |
| Unavailable cash                  | 30.3           | 31.1           | 32.2           | <b>Equity attributable to shareholders</b> | <b>449.7</b>   | <b>489.7</b>   | <b>493.3</b>   |
|                                   |                |                |                | Non-controlling interests                  | 20.3           | 21.8           | 21.2           |
|                                   |                |                |                | <b>Total equity</b>                        | <b>470.0</b>   | <b>511.5</b>   | <b>514.4</b>   |
|                                   |                |                |                | Long-term financial debts                  | 179.5          | 179.6          | 179.6          |
|                                   |                |                |                | Long-term lease liabilities                | 24.3           | 51.5           | 51.7           |
|                                   |                |                |                | Other non-current liabilities              | 26.3           | 24.4           | 23.9           |
| <b>Non current assets</b>         | <b>290.9</b>   | <b>337.3</b>   | <b>337.6</b>   | <b>Non current liabilities</b>             | <b>230.1</b>   | <b>255.5</b>   | <b>255.2</b>   |
|                                   |                |                |                | Short-term financial debts                 | 137.4          | 13.5           | 0.9            |
| Receivables related to MP         | 577.0          | 109.2          | 596.5          | Short-term lease liabilities               | 11.4           | 12.3           | 13.1           |
| Trade and other receivables       | 342.9          | 336.0          | 378.6          | Trade and other payables                   | 299.8          | 264.1          | 289.9          |
| Cash and financial assets         | 342.8          | 329.0          | 293.1          | Receivables related to MP                  | 562.9          | 103.6          | 590.6          |
| <b>Current assets</b>             | <b>1'420.7</b> | <b>823.1</b>   | <b>1'326.5</b> | <b>Current liabilities</b>                 | <b>1'011.5</b> | <b>393.5</b>   | <b>894.5</b>   |
| <b>Total assets</b>               | <b>1'711.6</b> | <b>1'160.4</b> | <b>1'664.1</b> | <b>Total Equity and liabilities</b>        | <b>1'711.6</b> | <b>1'160.4</b> | <b>1'664.1</b> |

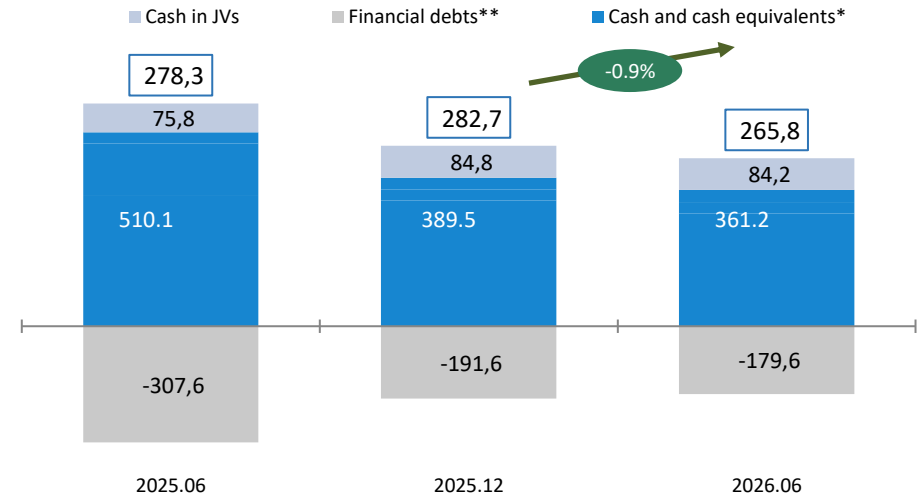
# Strong balance sheet maintained with CHF 265.6m net cash and CHF 564.0m shareholders' equity, excluding treasury shares; financial debt further reduced

CHF 22.7m of shares repurchased in 1H 2026 with CHF 27.2m of treasury shares cancelled in June 2026

Shareholders' equity (CHF m)



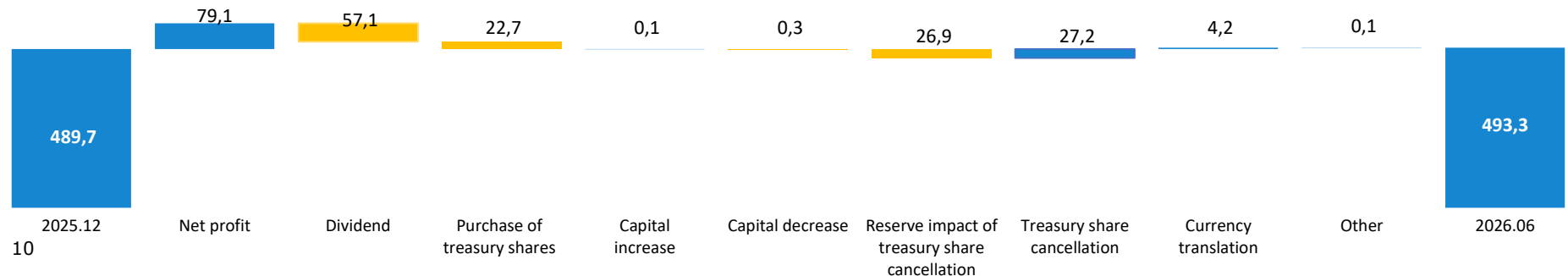
Net cash position including share of JV



\*Total cash adjusted from variation in MP activities

\*\* Excluding lease obligations and overdrafts related to MP activities

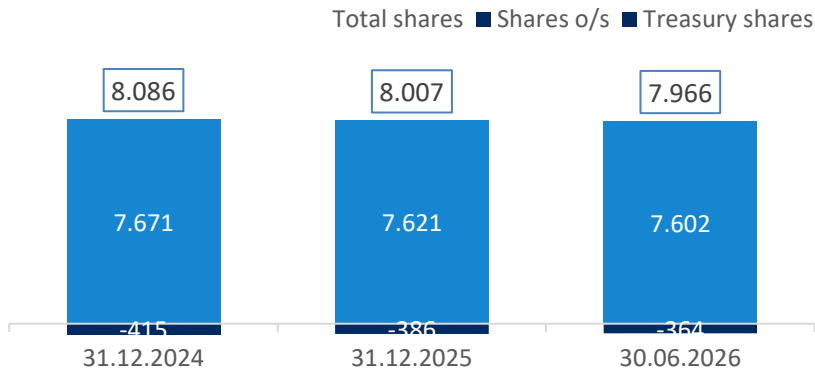
Shareholders' equity Group share (CHF m)



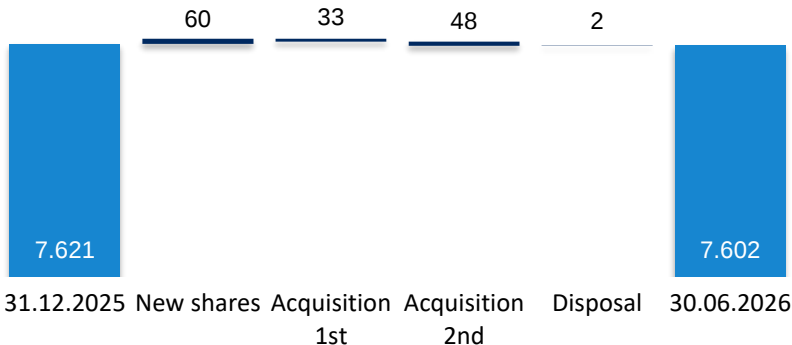
# New share buyback program launched in 2026, authorizing the repurchase of up to 300,000 shares over three years; 251,574 shares cancelled to date, representing 3.28% of share capital

As at 30 June 2026, 7,965,636 shares were issued, of which 7,601,648 were outstanding; treasury shares~4.6%

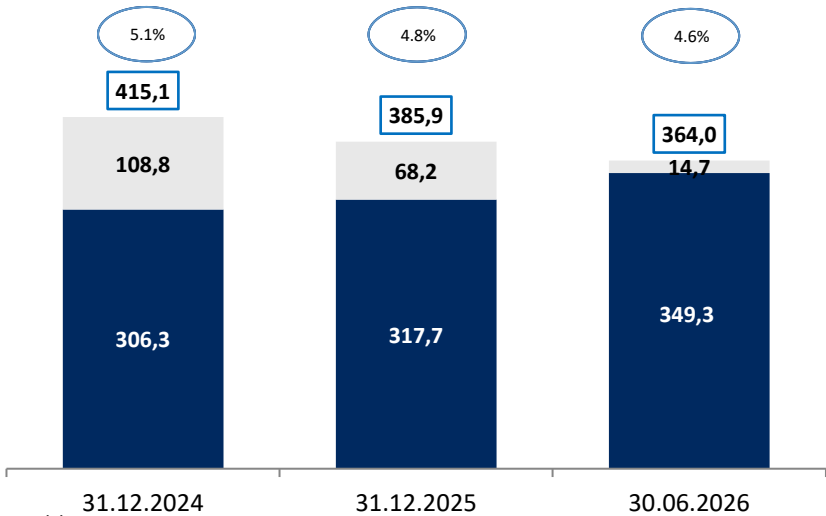
Total number of shares (thousands)



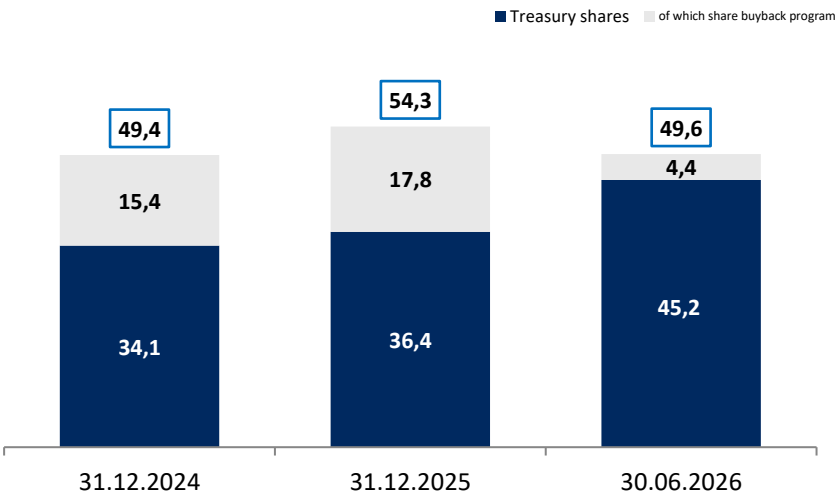
Current year changes in # shares outstanding (thousands)



Treasury shares - Number and % of capital



Treasury shares at book value (mCHF)



— TRADITION LAB

# From inception and delivery to acceleration and transformation

Current focus on scaling proven Data and AI capabilities, while seeding next-generation initiatives.



INTERNALLY EMBEDDED, BROAD AI CAPABILITIES

**Quality, value, proprietary data core**

INVESTMENT PRIORITIES

**Scalability, efficiency, broker value, new value**

# Progress by workstream

BASELINE 01/01

→ YTD 2026



## Business support efficiency, enablement

02

LAST UPDATE TradGPT: HQ  
Risk management (RM)

- TradGPT: live rollout to EMEA+Americas (test users active)
- AI Champions communities established
- Internal multi-source ML risk models deployed
- AI coding assistants driving productivity gains at CFT HQ
- Phased RM track: feasibility study for 3P surveillance internalization next

🎯 **Embedding AI transformation mindset across support functions and regions**



## Front office impact

01

LAST UPDATE AI tools  
Pricing models

- ML counterparty/market intel: 1 asset/1 region, rapid scale
- TradTalk: internal app leveraging genAI to model unstructured data
- ML pricing: live across 2 derivatives markets
- First agentic workflow enhancement: Tradition Energy S&M

🎯 **Proven use cases scalable across assets, brands, regions, divisions**



## Data monetization

03

LAST UPDATE Capability building phase  
Structured and unstructured data

- TraditionData commercially live on Data Platform for order/trade data
- Internal source onboarding on track; more datasets in pipeline

🎯 **Transitioning to commercial realization**  
**Aligns with hybrid/electronic platform expansion**



## Organization & talent development

04

LAST UPDATE Centralized CoC  
Team of 20 (1/1)

- Working in capability streams - incl. GenAI/Agentic AI
- Team growing: 28–30 YE '26 projection (Lausanne core)
- Regional expansion: EMEA AI adoption lead appointed, AMER follows

🎯 **Scaling beyond HQ, while maintaining excellence**

# Roadmap based on growth initiatives, operational performance and quality of balance sheet

Macroeconomic conditions create positive momentum across asset classes

**1 Market Resilience** Our track record demonstrates our agility in navigating both cyclical volatility and structural market shifts

**2 Organic growth** Pursue our brokerage growth strategy primarily through targeted talent recruitment, product expansion across geographies and the continued development of our Data & Analytics business

**3 Cost management** Sustained focus on margin expansion through disciplined cost management and continuous efficiency improvements

**4 Digital and AI Transformation** Disciplined investment in hybrid brokerage, digitalisation, and Data & Analytics, leveraging our proprietary data science and AI capabilities to enhance front-office activities while streamlining and improving the efficiency of support processes

**5 Capital allocation** Further growth in shareholders' equity alongside a reliable distribution policy and buy-back program

## Events calendar:

**Thursday 5 November 2026**

Publication of consolidated revenue for the third quarter 2026 (before the opening of the stock exchange)



Thank you

